

Norwegian State Export Financing for Offshore Wind Projects

- The Norwegian Export Credit System
- Financing of the Offshore Wind Sector
- Cases



Norway's Export Credit Agency System



Merger of Export Credit Norway and GIEK

- The Government has decided to merge the two Norwegian ECA institutions.
- The new entity will be operative under the name Eksfin from 1st of July 2021.
- The purpose is twofold:
 - to make the services simpler for the customers.
 - to create a more efficient ECA system.
- After the merger, Eksfin will offer:
 - Guarantees & Funding
 - Direct lending



Beneficial terms for buyers of Norwegian capital goods and services

- Long-term tenors (for renewable projects)
 - Tenors up to 18 years from consolidation of the loan, at the end of the development phase.
- Competitive interest rates
 - Free option between fixed or floating: (Risk premium comes in addition.)

Contract CIR: fixed interest rates for contracts signed between 15.04.–14.05.2021

				Renewables	Renewables
	< 5 years	5½–8½ years	9–12 years	12½–15 years	15½–18 years
NOK	2.05%	2.05%	2.05%	2.51%	2.68%
USD	1.32%	1.82%	2.27%	2.58%	2.81%
EUR	0.29%	0.37%	0.50%	0.77%	0.90%
GBP	1.01%	1.35%	1.56%	1.87%	2.05%

Core offering:
**AAA-rated guarantees
from the Norwegian State**



Dogger Bank A and B

– world's biggest wind farm when fully completed

- **Capacity:** 2 x 1.2 GW (phase A and B)
- **Developers:** SSE Renewables and Equinor
- **Exporter:** Aibel AS og OHT Alfalift AS
- **Product:** HVDC platforms, monopiles transport and installation
- Driving technology development with the introduction of GE Haliade-X turbines offshore and currently the biggest installation vessel Alfalift.
- First time HVDC platforms will be used in UK waters.

Financing structure:

- Multi-bank and multi-ECA financing together with BPI France and EKN, Sweden.
- GIEK guaranteeing MGBP 300 towards banks and Export Credit Norway



DOGGER BANK
WIND FARM



aibel

Seagreen

– 1 075 MW offshore wind farm

Project Location: Off the coast of Scotland

- Exporter: Nexans Norway AS
- Buyer: SSE Renewables
- Product: Supply / installation of offshore power cables

Financing structure:

- Multi-bank and multi-ECA financing
- GIEK guaranteeing MGBP 130 towards banks

Aurora – Cable Layer Vessel (to Seagreen)

- Yard: Ulstein Verft AS, Norway
- Buyer: Nexans Norway AS
- Lender: Export Credit Norway
- Guarantees: GIEK and Nordea



Nexans

Changfang Xidao

– 589 MW offshore windfarm

Project location: Taiwan

- GIEK helped Copenhagen Infrastructure Fund (CIP) to finance their investment in Taiwan – conditioned on Norwegian deliveries from Fred. Olsen Windcarrier
- GIEK's share is NOK 1,2 billion NOK

Financing structure:

- GIEK joins an international syndicate of 25 banks and export credit agencies in financing the USD 3bn scheme



Fred. Olsen Windcarrier

Contributing to the financing of Aibel – Performance bond

- GIEK contributed with risk capacity, in order for Aibel to provide its client with necessary performance guarantees for their deliveries
- GIEK can also help exporters to finance the production of an export contract
- or investments in production facilities in Norway.
- Risk sharing with a bank



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Thank you!

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